Strictly Confidential June 20, 2018 St. Antony's College University of Oxford

Advanced Technologies and Public Policy Implications

Deepak Moorjani Fenix Investors Ltd.



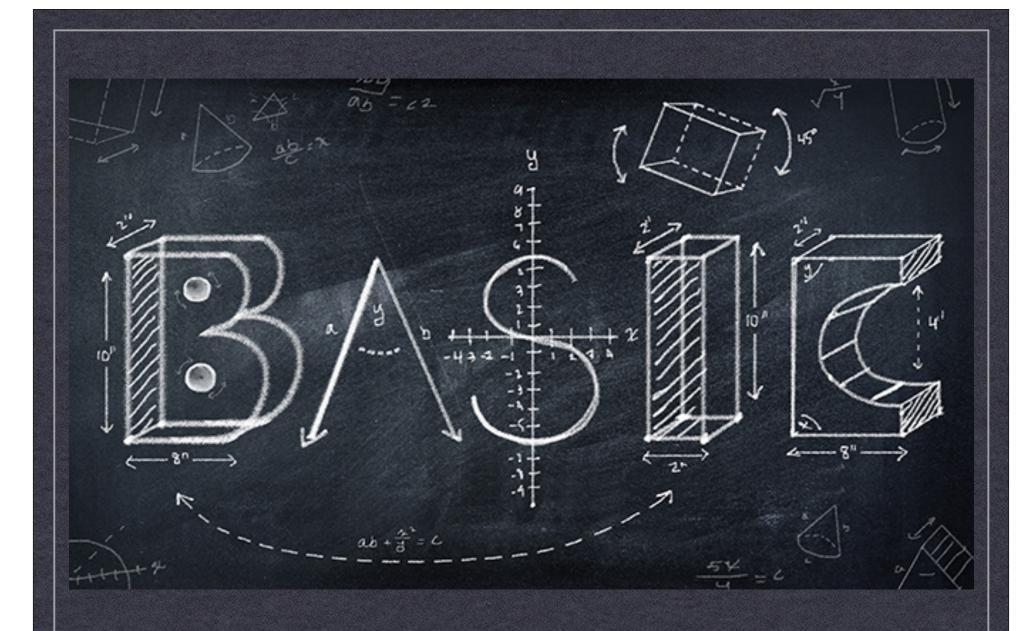
FENIX INVESTORS





PRIVATE EQUITY

Leveraged buyouts, venture capital, and distressed value



BASIC* TECHNOLOGIES

Acronym = Blockchain, Al, Security, Internet of things, Computing



LEASED LINES => PUBLIC INTERNET

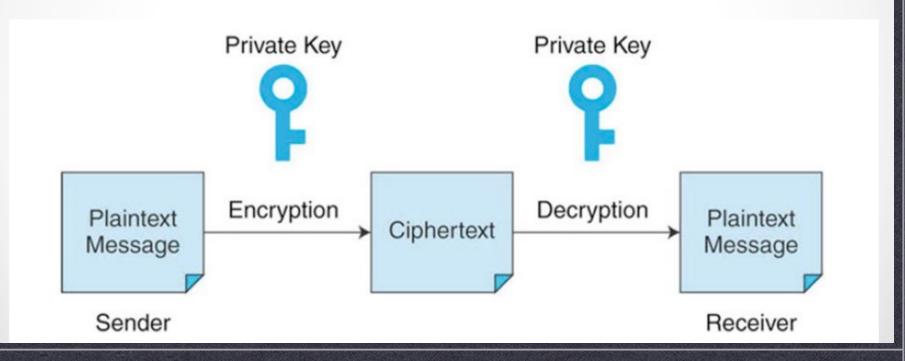
Driver: cost; Issue: privacy; Solution: security (encryption)

Security: Entrust Technologies (1996 Nortel Spinout)

- * Circuits v Packets
- * Regulated v
 Unregulated
- * Asymmetric Cryptography
- * Security: PKI
- * IPO (1998)



Symmetric (Private) Key Encryption



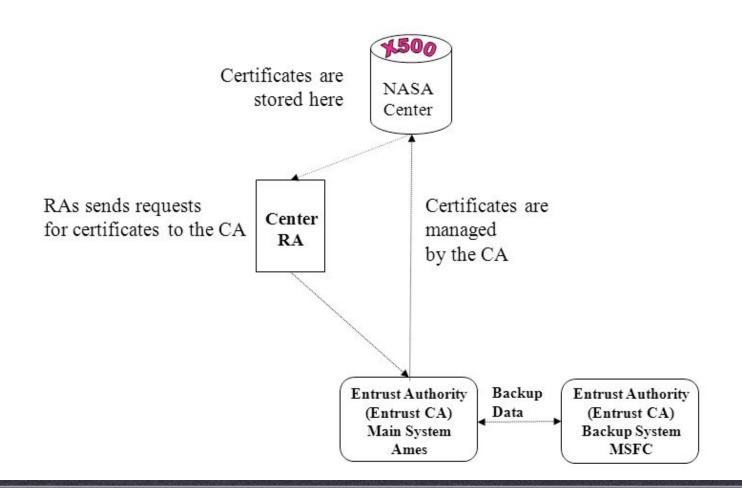
ASYMMETRIC CRYPTOGRAPHY

Multiple keys: private key + public key



NASA PKI Architecture

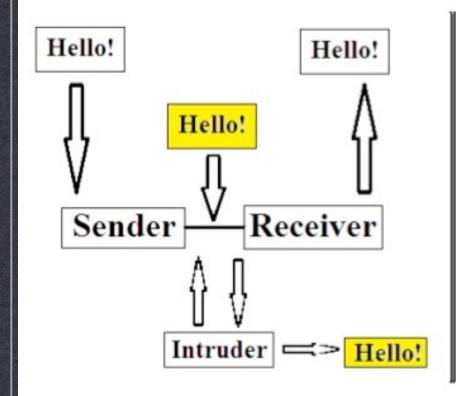


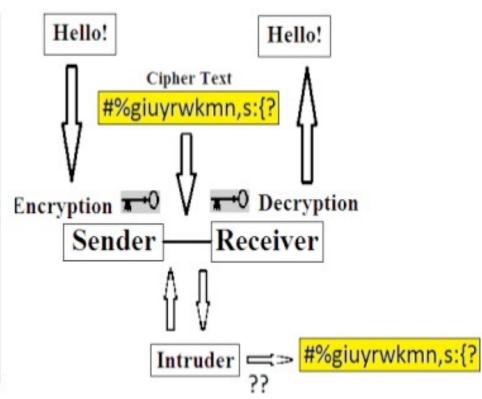


ENTRUST TECHNOLOGIES

Authentication, encryption and non-repudiation; government and enterprise customers

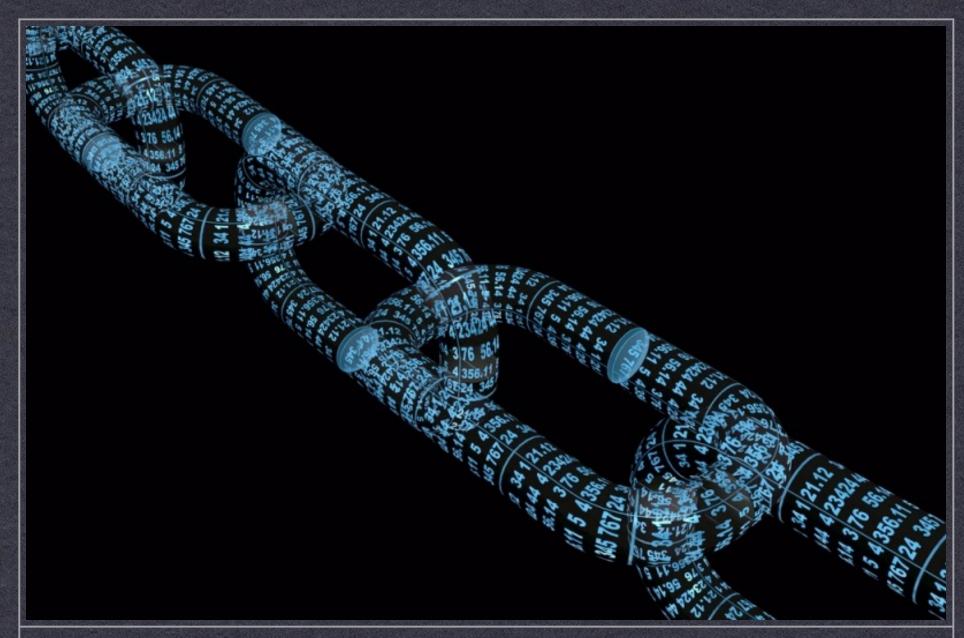
Why SSL exists?





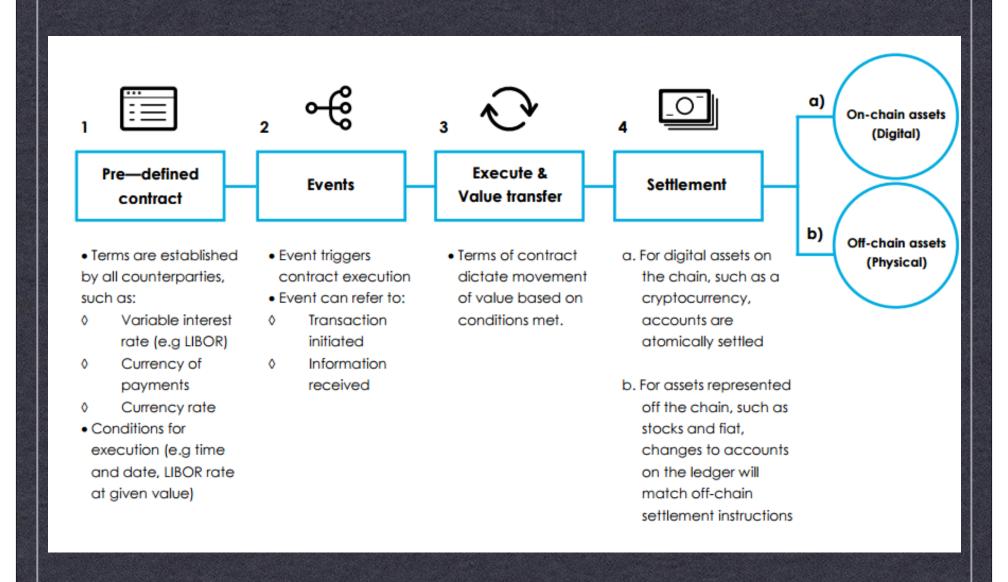
SECURE SOCKETS LAYER

Security is most effective when transparent to the user



BLOCKCHAIN

Database + Cryptography



BLOCKCHAIN

Smart contracts: Code as law

Smart Contracts Use Cases

Blockchain is a cryptographic or encoded ledger (database) of transactions in the form of blocks arranged in a chain

Smart contract, a complex set of software codes with components designed to automate execution and settlement, is the application layer necessary to make blockchain technology a reality. Although smart contracts technology is in its infancy, use cases are evolving quickly.



Trade finance: Smart contracts can be set up as escrow accounts that monitor an exchange between two parties. It can track the location of the goods and when ownership has been transferred it can trigger payments.



Securities issuance: Securities based on payments and rights to be executed according to predefined rules can be written as smart contracts. Current live examples being issuance of smart bonds and private stock markets.



P2P insurance: Insurance firms can automate the insurance policy by writing it into a smart contract. This technology can enable P2P insurance business models through templated smart contracts.



Syndicated loans: Smart contracts can help reduce the settlement time for syndicated loans and help reduce loan issuance time and operational risks.



Loyalty and rewards: E-commerce, retail, and travel & tourism are some of the industries that can create a smart contract-driven loyalty and rewards system stored on a distributed ledger allowing interoperability.



Event-driven insurance: Connected devices that store data on a distributed ledger help underwrite insurance and automate claims servicing.



Digital rights management and micropayments: Smart contracts that allow access to digital content such as music, images, and videos with access keys stored on distributed ledgers and also automates micropayments.



Post-trade services: Smart contracts are triggered to ensure regulatory compliance of trades, ensure trade is executed as per the requirements, and take corrective steps as needed.



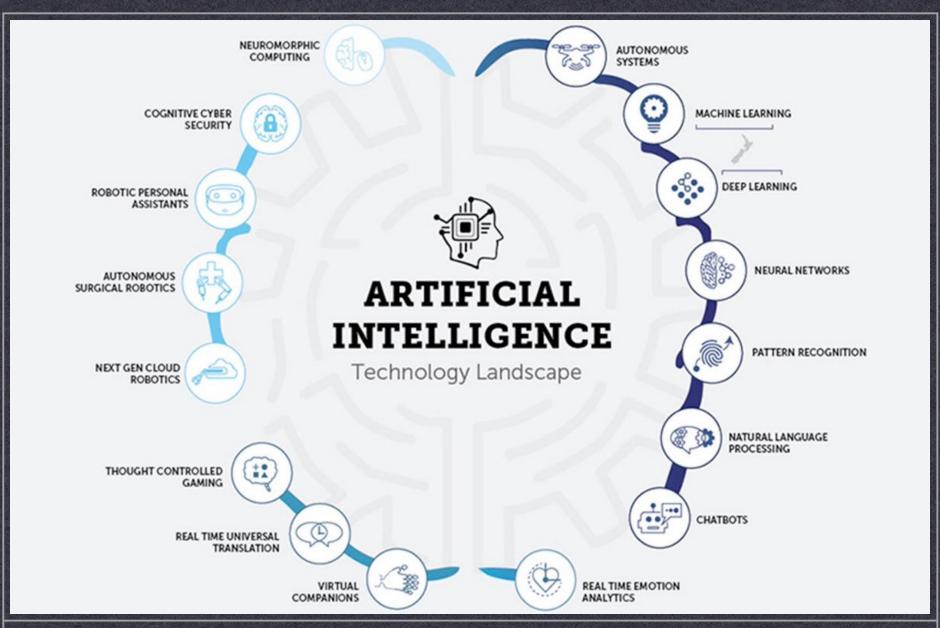
Land registry: Store the ownership of land/property on a distributed database and create safeguards for secure updates to this registry when transferring ownership through involvement of government/central body.



Distributed smart power grid: Ability for users to generate power and sell it over the grid that enables P2P payments and micro-transactions using smart contracts and distributed ledger.

BLOCKCHAIN

Cryptographically-secure transactional databases



ARTIFICIAL INTELLIGENCE

Computational models of human behavior

AI: TIME

Person: Person

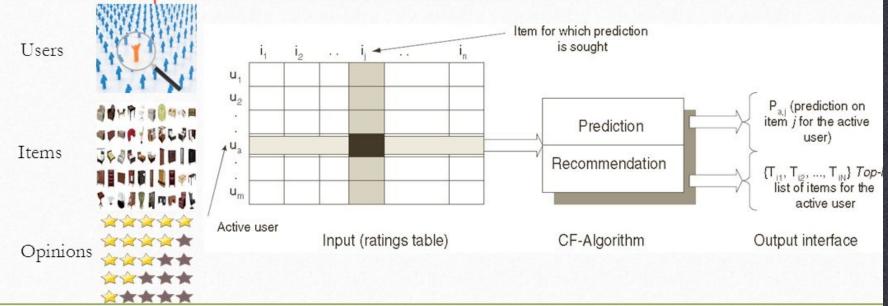
Person: Machine

Machine: Machine



Collaborative filtering based recommender systems

• Collaborative filtering: to provide item recommendations or predictions based on opinions of other like-minded users.



AI: BEHAVIORAL DATA

Better data enables better predictions

Artificial Intelligence: LikeMinds, Inc. (1997)

- * Personalization
- * Behavioral data
- * Collaborative filtering
- * Weak management
- * Lacked distribution

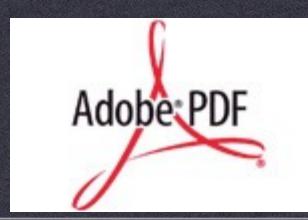






http://www.likeminds.com/





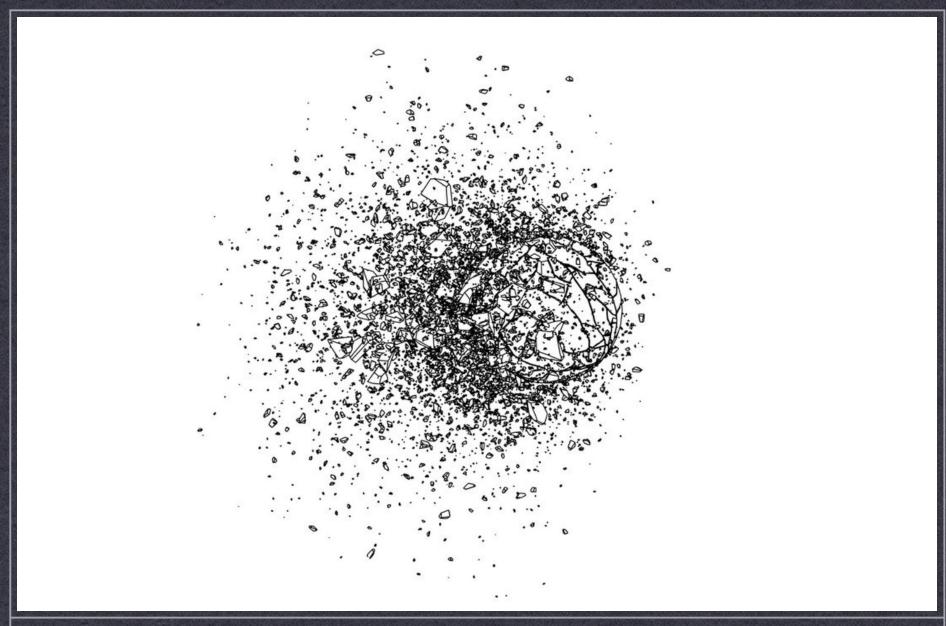
ENTERPRISE CUSTOMERS

LIKEMINDS // ANDROMEDIA // MACROMEDIA // ADOBE



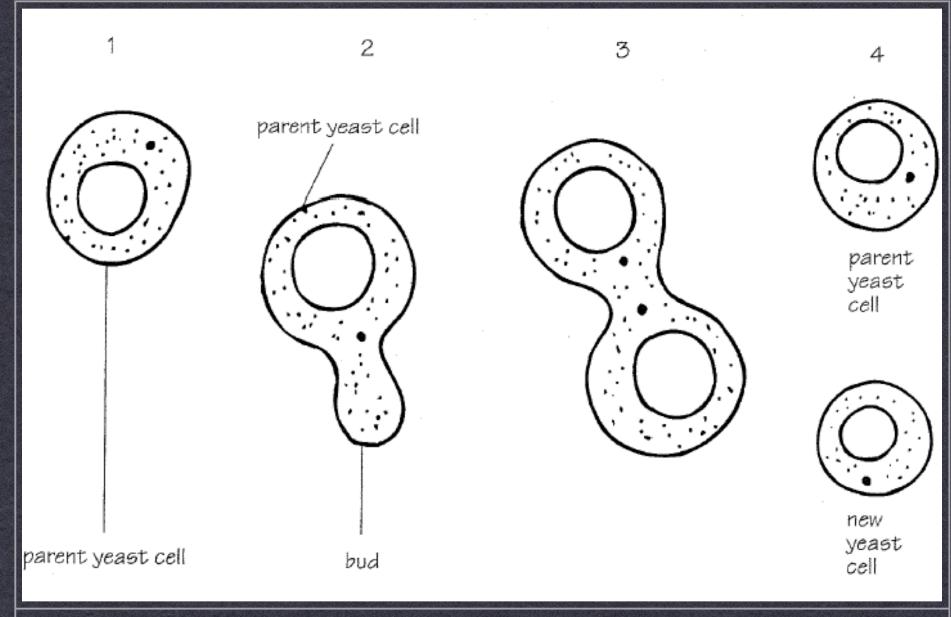
FUTURE TRENDS

Public policy implications



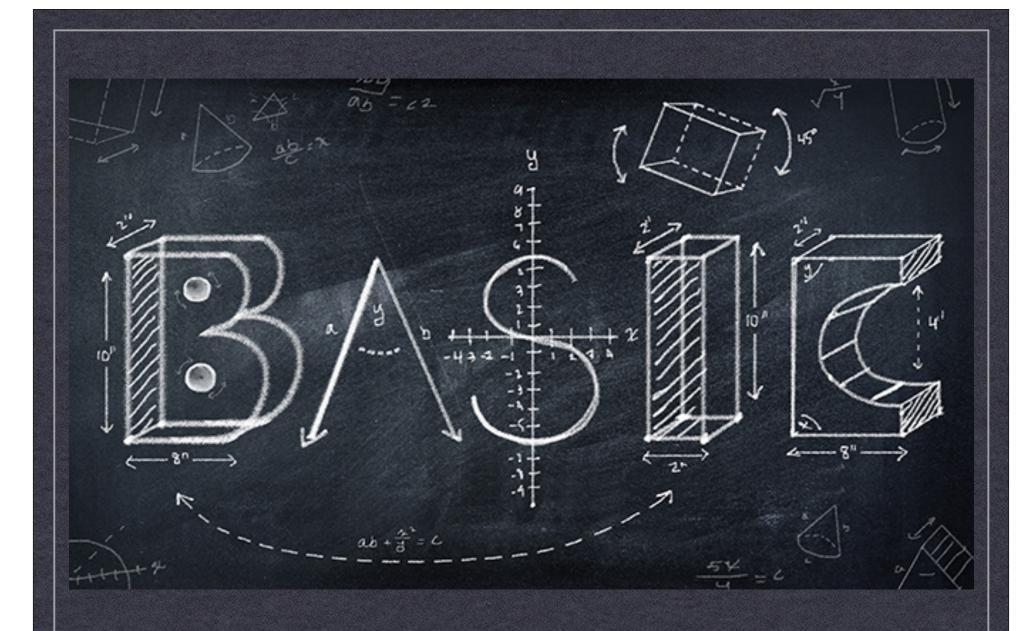
FRAGMENTATION

Decentralization versus Nation-State



FRAGMENTATION => **GROWTH**

How accurate is the analogy to reproduction?



BASIC* TECHNOLOGIES

The interconnection of various technologies enables unique solutions





AUTONOMOUS SOLUTIONS































































































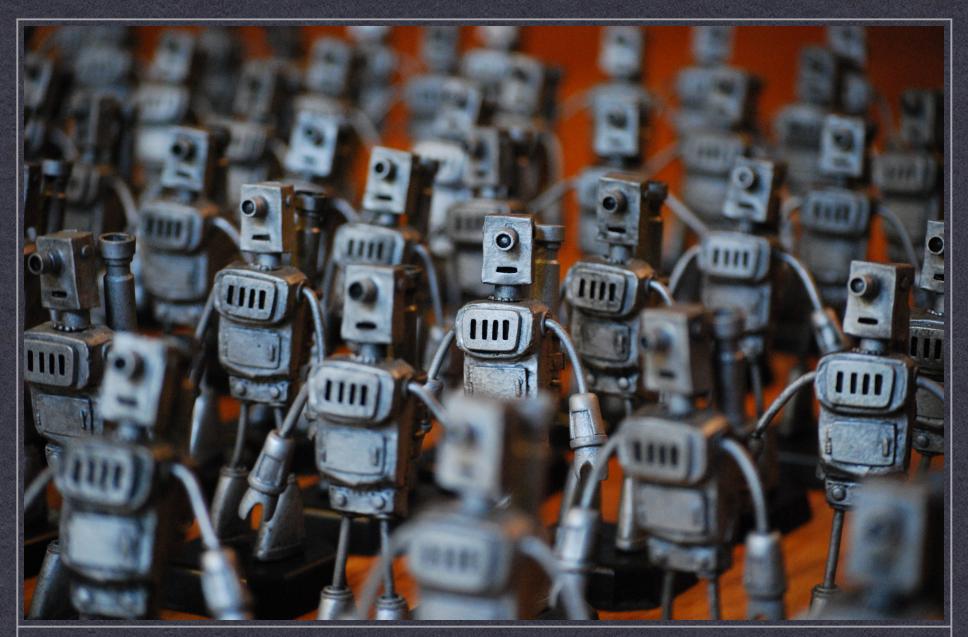






BASIC* TECHNOLOGY

Autonomous driving: enabled by the interconnection of multiple BASIC* technologies



BASIC* TECHNOLOGY

The autonomous corporation: what will happen to the workers?

"All the News That's Fit to Print"

The New Hork Times

New York: Today, increasing clouds. High 62-67. Tonight, cloudy, breezy, showers likely. Low 51-57. Tomorrow, showers ending. High 58-63. Yesterday: High 68, low 48. Details on page B6.

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NEW YORK, TUESDAY, OCTOBER 20, 1987

50-comm beyond 15 major from New York City. except on Long Island.

30 CENTS

STOCKS PLUNGE 508 POINTS, A DROP OF 22.6%; 604 MILLION VOLUME NEARLY DOUBLES RECORD

U.S. Ships Shell Iran Installation In Gulf Reprisal

Offshore Target Termed a Base for Gunboats

By STEVEN V. ROBERTS

Special to The New York Times

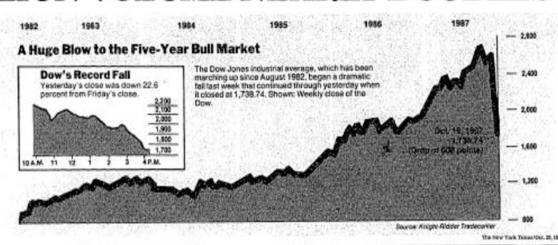
WASHINGTON, Oct. 19 - United States naval forces struck back at Iran today for attacks on American-registered vessels and other Persian Gulf shipping by shelling two connected offshore platforms that American officials said were a base for framan gun-

A few hours later, a naval commando detachment boarded a third platform five miles away and destroyed radar and communications equipment, Pentagon officials said.

No American casualties were reported in the actions, which occurred 120 miles east of Bahrain at about 2 P.M. (7 A.M., Eastern daylight time).

A 20-Minute Warning

force took pains to avoid killing Iranians, giving the crew on the first two platforms a 20-minute warning before four destroyers, stationed about three



Does 1987 Equal 1929?

By ERIC GELMAN

was looking more like 1929, when a Columbia University. stock market crash helped to usher in American officials said the attacking the Great Depression. Yesterday, after

Analysis

As stock prices soared this year, a Moore, director of the Center for Interchorus of pessimists warned that 1987 national Business Cycle Research at

> To be sure, there are some unsettling a plunge reminiscent of the worst days of 1925, one pressing question was whether the aftershocks on the pressing question was successful to the pressing question was successful to the pression years. Like the pression years. Like the pression years whether the aftershocks on the individual code.



WORLDWIDE IMPACT

Frenzied Trading Raises Fears of Recession -Tape 2 Hours Late

By LAWRENCE J. De MARIA

Stock market prices plunged in a tumultuous wave of selling yesterday, giving Wall Street its worst day in hisory and raising fears of a recession.

The Dow Jones industrial average, considered a benchmark of the market's health, plummeted a record 506 points, to 1,738.74, based on preliminary calculations. That 22.6 percent decline was the worst since World War I and far greater than the 12.82 percent drop on Oct. 28, 1929, that along with the next day's 11.7 percent decline preceded the Great Depression.

Since hitting a record 2,722.42 on Aug. 25, the Dow has fallen almost 1,000 points, or 36 percent, putting the bluechip indicator 137.5 points below the level at which it started the year. With Friday's plunge of 108.35 points, the Dow has fallen more than 26 percent in the last two sessions.

Unprecedented Trading

Yesterday's frenzied trading on the

BLACK MONDAY (1987)

Failures are inevitable, e.g. program trading

Deepak Moorjani Fenix Investors, Ltd Strictly Confidential June 20, 2018 St. Antony's College University of Oxford